Future-Proof Your Business:
Sage vs. NetSuite vs. Acumatica – Making the Right Choice

The Road to Business Transformation Begins Here

Welcome, CFOs! Are you feeling the strain of limited capabilities as your business grows? It's time to explore how modern ERPs like NetSuite and Acumatica can take your business to the next level. This guide will compare Sage with these leading solutions, highlighting pain points, challenges, and success stories to help you make an informed decision.

In today's fast-paced business environment, staying ahead of the curve is crucial for success. As your business expands, you may find that your current ERP system, such as Sage, is no longer able to keep up with your growing needs. This can lead to inefficiencies, missed opportunities, and ultimately, hindered growth. But fear not! There are solutions out there designed to address these challenges head-on and empower you to reach new heights.

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Are you struggling with Sage's limited capabilities?
Let's break down some common pain points:

Your Sage solution may have proven reliable for years, but do you still find yourself having to stitch up reporting from different departments? It's a common challenge many CFOs face as their businesses grow and evolve.

- **Basic Inventory Management:** Sage may offer basic inventory management features, but as your business grows, you need more advanced functionalities like multi-location support and real-time tracking to effectively manage your inventory and meet customer demands.

- **Constrained Scalability:** One of the biggest challenges with Sage is its limited scalability. As your business expands, you may encounter performance issues, data bottlenecks, and other scalability constraints that hinder your ability to grow and adapt to changing market conditions.

- **Lack of Customization**: Sage may offer some level of customization, but it often falls short when it comes to meeting the unique needs of your business. This can lead to inefficiencies, workarounds, and missed opportunities for innovation and efficiency.

- **Inadequate Reporting**: Reporting in Sage may be limited, making it difficult to gain insights into your business's performance and make informed decisions. Without real-time visibility and customizable reporting capabilities, you may find yourself struggling to stay competitive in today's data-driven landscape.

- **Limited Integration**: Sage may not integrate seamlessly with other business-critical systems, leading to data silos, manual data entry, and disjointed processes. This lack of integration can slow down your operations, increase the risk of errors, and hinder collaboration across departments.

But fear not! Modern ERPs like NetSuite and Acumatica address these pain points and more, empowering businesses to thrive in today's competitive landscape. From advanced inventory management to robust scalability and customization options, these solutions are designed to meet the evolving needs of growing businesses and drive success.

In the next section, we'll compare your Sage with NetSuite and Acumatica to see how they address these pain points and offer solutions to propel your business forward. Let's dive into the comparison and explore how these leading solutions can meet your evolving business needs.
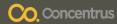
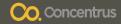# Navigating the ERP Landscape: Sage vs. NetSuite vs. Acumatica

Does your Sage have what it takes to fuel your business growth? Let's find out. Compare features side by side and see how Sage stacks up against NetSuite and Acumatica. From financial management to supply chain solutions, ensure you're equipped with the tools you need to succeed.

Functionality	Sage 100	Sage intacct	Sage 300	Sage X3	Acumatica	NetSuite
Financial Management	Traditional, lacks advanced features	Strong with advanced features	Comprehensive with multi-currency support	Robust with advanced reporting	Strong with real-time insights	Comprehensive with global tax features
Inventory Management	Basic, lacks complexity	Limited inventory management capabilities	Advanced with multi-location support	Real-time visibility, sophisticated tracking	Flexible with multi-warehouse support	Comprehensive with demand planning
Manufactoring	Limited capabilities	N/A	Bill of materials, scheduling	Production planning, shop floor control	Strong with material planning	Robust with process management
CRM	Basic, lacks advanced features	N/A	Integrated CRM for sales and leads	CRM with sales automation, customer service	Strong for sales and marketing automation	Comprehensive with lead scoring, case management
Scalability	Limited for growing businesses	Highly scalable for businesses of all sizes	Scalable for multiple entities/locations	Highly scalable for large enterprises	Scalable cloud solution for all sizes	Highly scalable for startups to enterprises
Flexibility	Limited customization options	Flexible and configurable to adapt	Customizable to specific needs	Highly flexible with extensive customization	Flexible with customizable workflows	Highly customizable to suit unique needs

Omni Channel Management	Not supported	N/A	Basic capabilities, lacks sohpistication	Limited features, may require customization	Robust omnichannel capabilities	Comprehensive omnichannel solutions
Supply Chain Management	Limited features	N/A	Basic supply chain functionalities	Advanced supply chain management capabilities	Strong supply chain management features	Comprehensive supply chain management
International Business Management	Limited support for international operations	N/A	Basic international features, may lack complexity	Comprehensive international business management	Strong international capabilities	Robust international business management
Multi-Company Support	Limited, may require workarounds	N/A	Supports multiple entities with customization	Highly scalable multi-company support	Flexible multi-company capabilities	Comprehensive multi-company support

By comparing Sage with NetSuite and Acumatica, you can determine which solution is best suited to help you unlock your business's full potential and drive growth and success in today's competitive landscape.

Navigating Roadblocks: Why Sticking to Sage Isn't Enough

What are the risks of sticking to Sage and not making the switch to a modern ERP?

Sticking to Sage may seem like the safe choice, but it comes with its own set of challenges that can hinder your business growth. Let's explore some of these challenges:

- **Limited Customization**: Sage's lack of customization options may force your business to adapt to the software rather than the other way around. This can lead to inefficiencies, workarounds, and missed opportunities for innovation and efficiency.

- **Outdated Technology**: As your business grows, you need a modern ERP solution that can keep up with your evolving needs. Sage's outdated technology may struggle to meet the demands of today's fast-paced business environment, leading to performance issues and data bottlenecks.

- **Lack of Scalability**: Sage's limited scalability may hold your business back from reaching its full potential. As you expand into new markets or add new products and services, you need an ERP solution that can grow with you. Sage's scalability constraints can hinder your ability to adapt to changing market conditions and seize new opportunities.

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Navigating Roadblocks: Why Sticking to Sage Isn't Enough

- **Data Silos**: Sage may not integrate seamlessly with other business-critical systems, leading to data silos, manual data entry, and disjointed processes. This lack of integration can slow down your operations, increase the risk of errors, and hinder collaboration across departments.

- **Limited Reporting**: Reporting in Sage may be limited, making it difficult to gain insights into your business's performance and make informed decisions. Without real-time visibility and customizable reporting capabilities, you may find yourself struggling to stay competitive in today's data-driven landscape.

- **High Maintenance Costs**: As your business grows, so do the costs associated with maintaining and supporting your ERP system. Sage's high maintenance costs can eat into your bottom line and limit your ability to invest in growth initiatives.

From Struggle to Success: How Companies Thrived with NetSuite and Acumatica

Still not convinced? Hear from companies like yours that have made the transition to NetSuite or Acumatica. Discover how these modern ERPs have revolutionized their operations, driving growth, and success. From seamless implementation to improved visibility, learn how you too can unlock your business's full potential.

"We transitioned to Acumatica from Sage 300 about a year ago. As with all software packages, it has a few quirks, but its lightyears better than what we had."

Brandy Alger
Controller, PGArnold Construction

"Our in-house development team felt [Acumatica] could easily integrate with what we're using already, a feeling they didn't get with the other products."

Andrew Gale
CEO/CFO (Former), BLD Brands

"We quickly realised that the Sage and QuickBooks solutions weren't going to scale with our growth plans, but NetSuite could...I can rest easy knowing we have a single global system that can rapidly scale up to meet our ambitious growth plans, enabling us to set up and run new subsidiaries in just a few clicks, while also supporting local currencies and complying with financial legislation."

Nick Lally
Finance Director, Hailo

"Moving to NetSuite has meant that we're no longer being held back by Sage's technology...By giving us instant access to all our business data in real-time, NetSuite not only allows us to make the kind of informed and rapid decisions we need to expand into new verticals and geographical markets, but can continue to support us as we grow."

David Thompson
MD, Siracom

"We have an integrated view of financials, sales, customers, projects and integrated processes. The single version of the truth that NetSuite provides is extremely valuable."

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Ready for Change? Taking the Leap Towards Growth

Ready to take your business to new heights? Contact us today to learn more about NetSuite and Acumatica. Our experts can guide you through implementation, data migration, and help you determine which solution is best suited for your unique needs. Don't wait—embrace the future of ERP and propel your business forward today!

Why Partner with Concentrus?

Concentrus is a full Cloud ERP service provider for NetSuite and Acumatica. We are different from your average ERP provider because we've been in your shoes before. We understand how frustrating it can be finding a partner who will really listen and help you get to where you need to be.

We focus on helping our clients get the right systems, people, and processes in place to be successful. We focus on your goals and objectives rather than an arbitrary schedule – because at the end of the day. Your success is our success.

Our Services

At Concentrus, we're here to support the growth of your packaging and processing business. Your success is at the heart of what we do. We take the time to really hear your concerns, making sure we grasp the ins and outs of your challenges.

- ➤ Selection and Evaluation
- ➤ Implementation and Configuration
- ➤ Rescue and Optimization
- ➤ Customization and Integrations
- ➤ Consulting and Support

ORACLE NETSUITE
Solution Provider

Acumatica

The Concentrus team is dedicated to understanding your business's growth objectives and making sure your Cloud ERP works the way you want it to, allowing you to focus on what matters most: growing your business.

Talk to one of our ERP consultants today.

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